

SNDT Women's University, Mumbai

Bachelor Of Science (Fashion Apparel Design)

B.Sc. In Fashion Apparel Design

As Per NEP - 2020

Semester – III & IV

Syllabus

(WEF. 2025-2026)

Structure with Course Titles

SN	Courses	Type of Course	Credits	Marks	Int	Ext
	Semester III					
30130911	Startup Strategies in the Fashion Industry	Major (Core)	4	100	50	50
30130922	Fashion Illustration: Female (Pr)	Major (Core)	4	100	50	50
30130923	Creative Pattern Making (Pr)	Major (Core)	4	100	50	50
30330911	Introduction to Fashion Marketing (Th)	Minor Stream	2	50	0	50
30430921	Value addition techniques for garments & home textiles (Pr)	OEC	2	50	0	50
		AEC (Modern Indian Language)	2	50	50	0
31330901	Fabric&GarmentUnderstanding (Pr)	FP	2	50	50	0
		CC	2	50	50	0
			22	550	300	250
	Semester IV					
40130911	Traditional Textiles of India (Th ⪻)	Major (Core)	4	100	50	50
40130922	Fashion Illustration: Male & Kids (Pr)	Major (Core)	4	100	50	50
40130923	Draping (Pr)	Major (Core)	4	100	50	50
40430921	Fashion Accessory Making (Pr)	OEC	2	50	0	50
40730921	Surface Ornamentation (Pr)	SEC	2	50	0	50
		AEC (Modern Indian Language)	2	50	0	50
41530901	Skill Development for Underprivileged Women (Pr)	CE	2	50	50	0
		СС	2	50	50	0 300

Exit with UG Diploma with 4 extra credits (44 + 4 credits)

Course Syllabus

Semester: III

3.1 Major (Core)

Course Title	Startun Stratogies in the Eachien Industry	
Course Credits	Startup Strategies in the Fashion Industry 4 (2+2)	
Course Outcomes	After going through the course, learners will be able to	
	1. Explore the fashion startup ecosystem and identify key trends, challenges, and opportunities within the Indian	
	and global fashion industry.	
	 Apply startup development tools such as Business Model Canvas, Lean Startup methodology, and customer persona building to fashion-related ventures. 	
	 Analyze various startup case studies in the fashion domain to understand the strategic decisions, innovation approaches, and market positioning of emerging brands. 	
	 Evaluatebranding, digital marketing, and Go-to-Market (GTM) strategies for launching fashion startups in both online and offline environments. 	
	5. <i>Design and present</i> a feasible fashion startup idea with financial planning, legal compliance, and a compelling investor pitch.	
Module 1 Theory(C	redit 1):Understanding Fashion Startups & Ecosystem	
Learning	After learning the module, learners will be able to	
Outcomes	 Understand what makes a startup different from a traditional business. 	
	 Analyse the components of the fashion startup ecosystem. 	
	 Identify market gaps and opportunity areas in fashion. Generate innovative fashion startup ideas. 	
Content Outline	 Introduction to Startups: Definition, characteristics, types of startups, Lifecycle of a startup Fashion Startup Ecosystem: Incubators, accelerators, 	
	mentors, investors, Startup trends in the Indian/global fashion industry	
	 Traditional Fashion Business vs Fashion Startup: Scalability, innovation, funding models 	
	 Identifying Gaps in the Market:Problem-solving through entrepreneurship, Conducting opportunity analysis in 	
Module 2Theory (C	fashion redit 1):Strategy, Business Model & Value Proposition	
Learning Outcomes	 After learning the module, learners will be able to Apply strategic thinking to build a sustainable fashion startup. 	
	 Develop a business model specific to fashion. Create clear customer segments and value propositions. 	
	 Understand the Lean Startup approach and MVP development. 	

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Content Outline	Business Strategy for Startups: Vision, mission, goal
	setting, Strategic positioning in the fashion market
	• Fashion Business Models: D2C, omnichannel, rental,
	resale, sustainable fashion models, Revenue generation
	strategies
	Value Proposition Design: What is the unique value
	offered?Matching product/service with market needs
	 Lean Startup Methodology: Build-Measure-Learn cycle, Mich (Minimum) (in bla Dua duate) ana stian
	MVP (Minimum Viable Product) creation
	 Customer Segmentation & Persona Development: Identifying early adopters, Mapping customer needs and
	behaviours.
	benaviours.
Module 3Practical (Credit 1): Branding, Digital Presence & Go-to-Market
Strategy	,
Learning	After learning the module, learners will be able to
Outcomes	• Design a compelling brand identity for a fashion startup.
	Develop effective digital marketing strategies using
	social media.
	 Plan the launch and distribution of fashion products.
	 Understand the power of storytelling and influencer
Combourt Outline	marketing in fashion.
Content Outline	 Fashion Branding Essentials: Elements of a brand:
	name, logo, visual identity, tone, creating brand stories that connect
	 Digital Marketing in Fashion: Role of Instagram,
	Pinterest, YouTube, Content marketing, email
	marketing, influencer outreach
	Go-to-Market Strategy: Product launch plan
	• Online vs offline sales strategy (e-commerce, pop-ups,
	exhibitions)
	• E-commerce & Marketplace Setup: Platforms: Shopify,
	Etsy, Amazon, Website basics, customer experience
	 Collaborations & Community Building: Influencers,
	stylists, micro-communities
Module 4 Practical (
Learning	After learning the module, learners will be able to
Outcomes	• Estimate startup costs and plan a basic budget.
	Evaluate different sources of funding for fashion
	startups.
	 Understand the legal requirements to start and protect a fashion business.
	 Pitch a startup idea with financial clarity.
Content Outline	 Startup Cost & Budgeting: Capital requirements, fixed
	vs variable costs, Product costing & pricing strategies
	 Funding Options: Bootstrapping, loans, angel investors,
	crowdfunding, Investor expectations & startup valuation
	basics
	 Pitch Deck Preparation: Components: Problem, solution,
	business model, traction, team, financials
	business model, traction, team, financialsLegal Basics for Fashion Startups: Business registration

 Intellectual Property in Fashion: Trademark, copyright, design protection, Fashion piracy & legal safeguards

Module 1: Understanding Fashion Startups & Ecosystem

Assignment 1: Market Gap Analysis in Fashion

- Identify and underserved emerging market in the fashion industry (e.g., adaptive fashion, sustainable kidswear, fashion for rural India).
- Explain why this market is a viable opportunity.
- Back your claim with simple data (surveys, articles, trends).

Assignment 2: Fashion Startup Roleplay / Debate

- Role-play or conduct a debate on:
 - "Is every fashion designer an entrepreneur?"
 - \circ $\;$ "Funding is more important than creativity in fashion startups"

Module 2: Strategy, Business Model & Value Proposition

Assignment 1: Lean Canvas Poster

Use the Lean Canvas method to visually lay out your fashion startup idea including:

- Problem, solution, key metrics, unfair advantage, cost structure
- A2 Poster or Digital Submission

Assignment 2: Customer Persona Development

- Develop 2–3 detailed customer personas for your fashion brand idea. Include:
 - Name, age, lifestyle, income, shopping behaviour, style preferences
- Canva, PowerPoint, or hand-drawn template

Module 3: Branding, Digital Presence & GTM Strategy

Assignment 1: Social Media Campaign Challenge

- Create a 1-week content plan for launching a new fashion product on Instagram
- Include post captions, hashtags, creative content ideas (reels/posts/stories)
- Assignment 2: Logo & Brand Story Creation
 - \circ $\,$ Design a logo and write a compelling brand story for your startup
 - \circ $\;$ Explain how your visual identity reflects your business values
 - Canva or drawing/sketch tools

Module 4: Funding, Financials & Legal Essentials

Assignment 1: Costing and Pricing Simulation

- Choose a fashion product (e.g., kurta, handbag, denim jacket)
- Create a detailed costing sheet: raw materials, labor, overheads
- \circ $\:$ Set 2 pricing models: cost-based and value-based $\:$
- Excel/Google Sheets
- Assignment 2: Legal Startup Checklist
 - Research and prepare a checklist of legal formalities required to start a fashion business in India
 - Cover: business registration, GST, trademark, textile laws, e-commerce regulations

- Business of Fashion. (2024). *Startup Success in Fashion: The New Age of Directto-Consumer*. Retrieved from [<u>https://www.businessoffashion.com</u>]
- Shopify. (2023). *How to Start a Fashion Brand Online Beginner's Guide*. Retrieved from [https://www.shopify.com/blog/fashion]
- Invest India. (2023). Startup India A Complete Guide for Entrepreneurs. Retrieved from [<u>https://www.startupindia.gov.in</u>]
- YourStory. (2023). *Top 10 Women-led Fashion Startups in India*. Retrieved from [https://yourstory.com]
- Watt, A. (2022). *Fashion Marketing and Branding: A Complete Guide*. Bloomsbury Publishing.
- Jain, S., & Kumar, N. (2021). Innovative Business Models in the Indian Fashion Industry. Journal of Entrepreneurship and Innovation in Emerging Economies, 7(1), 1–15.
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- Yaganeh, H., & Dabbagh, R. (2019). *The Role of Digital Marketing in Fashion Startups. International Journal of Marketing Studies*, 11(3), 102–115.
- Clarkson, J. (2019). *The Fashion Business Manual: An Illustrated Guide to Building a Fashion Brand*. Fashionary International.
- Abraham, A. (2016). *Entrepreneurship Development and Management*. Pearson Education India.
- Ries, E. (2011). *The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses*. Crown Business.
- Osterwalder, A., & Pigneur, Y. (2010). *Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers*. Wiley.
- McKinsey & Company & The Business of Fashion. (Annual Reports). *The State of Fashion*. Retrieved from [https://www.businessoffashion.com]

3.2 Major (Core)

Course Title	Fashion Illustration: Female (Pr)
Course Credits	4 (0+4)
Course Outcomes	After going through the course, learners will be able to
	1. Explore creative thinking and visual storytelling to develop a fashion illustration portfolio suitable for academic or industry presentations.
	 Applyaccurate proportions to draw the female fashion figure with professional standards.
	 Analyze garment construction to effectively render details, fabrics, and shading techniques.
	4. Evaluate the use of color, texture, and composition to enhance creativity in fashion illustrations.
	 Create a cohesive set of fashion sketches suitable for portfolio development and industry-level presentations.
Module 1 (Credit 1)	Basics of Female Fashion Illustration
Learning	After learning the module, learners will be able to
Outcomes	 Understand the 10 & 12-head female fashion figure and body proportions. Sketch basic standing and movement poses for fashion figures. Illustrate facial features, hairstyles, hands, and feet.
Content Outline	Introduction to Fashion Illustration.
	 Understanding the 10 & 12-head female croquis. Sketching basic passes (front_side_action)
	 Sketching basic poses (front, side, action). Drawing facial features, hands, and feet.
	 Line drawing and shading techniques.
Module 2 (Credit 1)	: Garment Sketching & Detailing
Learning	After learning the module, learners will be able to
Outcomes	 Illustrate fabric draping, folds, pleats, and gathers realistically.
	 Represent textile textures like silk, denim, lace, and
	leather using shading techniques.
	 Develop technical drawing skills for fashion flats and
	specifications by understanding the garment
	construction and detailing through structured illustration.
Content Outline	 Types of garments: dresses, skirts, tops, pants, jackets.
	 Understanding draping, folds, pleats, and gathers.
	• Representing fabric textures (silk, denim, lace, leather).
	Technical drawings & flat sketches for garments.
Module 3 (Credit 1)	Color Rendering & Fabric Representation
Learning	After learning the module, learners will be able to
Outcomes	Apply colour theory in fashion illustration.

	 Explore mixed-media techniques (pencil, ink, paint) to enhance fashion sketches. Develop the ability to match fabric textures with appropriate colouring techniques. 		
Content Outline	 Colour theory and its application in fashion illustration. Techniques using markers, watercolour, and coloured pencils. Blending, shading, and highlighting for fabric effects. Creating mood boards for fashion inspiration. 		
Module 4 (Credit 1): Portfolio & Final Collection			
Learning	After learning the module, learners will be able to		
Outcomes	 Design a fashion collection (3–5 outfits) based on a selected theme. Create mood boards and concept presentations to support design ideas. Develop a mini fashion portfolio showcasing individual 		
	style and creativity.		
Content Outline	 Developing a fashion collection (3–5 illustrated outfits). Presenting fashion ideas through illustrations and mood boards. Portfolio preparation: arranging and refining 		
	illustrations.Final presentation techniques for fashion critiques.		

Module 1: Basics of Female Fashion Illustration

- Sketch a basic fashion croquis.
- Illustrate face and hairstyle variations.

Module 2: Garment Sketching & Detailing

- Create a set of garment sketches with details.
- Develop technical flat sketches of garments.

Module 3: Colour Rendering & Fabric Representation

- Create fabric swatches with colour and texture representation.
- Develop a mood board based on a fashion theme.

Module 4: Portfolio & Final Collection

- Design a fashion collection based on a chosen theme.
- Create a mini fashion portfolio.

References: -

• Paci, T., &Drudi, E. K. (2021). *Figure drawing for fashion design: Volume 1* (3rd ed.). Hoaki.

- McKinney, S. (2020). *Fashion drawing templates: Female figure poses for fashion designers*. Independently published.
- Ireland, P. J. (2017). *Fashion design drawing course: Principles, practice, and techniques*. Barron's Educational Series.
- Bryant, M., & Taylor, D. (2015). *The fashion drawing course: From human figure to fashion illustration*. Promopress.
- Stipelman, S. (2013). *Illustrating fashion: Concept to creation* (3rd ed.). Fairchild Books.
- Seivewright, S. (2012). *Basics fashion design 05: Fashion drawing*. Bloomsbury Visual Arts.
- Abling, B. (2012). *Fashion sketchbook* (6th ed.). Fairchild Books.
- Allen, J. (2011). *Fashion drawing: The basic principles*. Batsford.
- Baugh, G. (2011). *The fashion designer's textile directory: A guide to fabrics' properties, characteristics, and garment-design potential*. Barron's Educational Series.
- Drudi, E. K. (2010). *Figure drawing for fashion design*. Pepin Press.
- Riegelman, N. (2006). *9 heads: A guide to drawing fashion* (3rd ed.). Nine Heads Media.

3.3 Major (Core)

Course Title	Creative Pattern Making (Pr)	
Course Credits	4 (0+4)	
Course Outcomes	After going through the course, learners will be able to	
	 Explore foundational and advanced pattern-making techniques, including dart manipulation, slashing, and contouring, to develop innovative garment structures. 	
	 Analyze the construction and fit of experimental patterns through mock-ups and garment trials. 	
	 Evaluate the use of unconventional cuts, deconstruction, and geometric forms in contemporary fashion design. 	
	 Create original garment patterns that reflect creativity, functionality, and aesthetic appeal. 	
	 Apply pattern-to-garment conversion skills to produce a mini collection showcasing inventive and technically sound designs. 	
Module 1 (Credit 1)	Fundamentals of Creative Pattern Making	
Learning	After learning the module, learners will be able to	
Outcomes	Understand fundamental creative pattern-making	
	techniques.	
	• Apply dart manipulation for shape transformation.	
	 Experiment with volume and asymmetry through slashing methods. 	
Content Outline	 Difference between traditional and creative pattern making. Dart manipulation: shifting, elimination, and conversion. Slashing & spreading techniques for adding volume. 	
	 Panelling and seam placement for unique designs. 	
Module 2 (Credit 1)	: Fabric Manipulation & Structural Design	
Learning	After learning the module, learners will be able to	
Outcomes	Understand fabric manipulation within pattern making.	
	Experiment with pleating and gathering in pattern	
	construction.	
Content Outline	 Apply zero-waste techniques in pattern making. Pleats, gathers, and ruffles in pattern making. 	
Content Outline	 Pleats, gathers, and ruffles in pattern making. Cutting and folding techniques for structured designs. 	
	 Layering and panelling for dynamic garment 	
	construction.	
	Zero-waste pattern cutting for sustainability.	
Module 3 (Credit 1)	Experimental & Geometric Pattern Making	
Learning	After learning the module, learners will be able to	
Learning Outcomes	 After learning the module, learners will be able to Apply geometric concepts in pattern design. Explore negative space cutting for artistic garment 	

	Develop layered and asymmetrical pattern styles.	
Content Outline	 Geometric pattern cutting: squares, circles, and asymmetry. Deconstruction & reconstruction in pattern making. Negative space cutting for unconventional silhouettes. Origami-inspired folding techniques. 	
Module 4 (Credit 1): Portfolio & Final Collection		
Learning	After learning the module, learners will be able to	
Outcomes	 Apply creative pattern-making skills to a final collection. Develop a professional pattern-making portfolio. Understand industry expectations for creative pattern making. 	
Content Outline	 Developing a creative mini collection (3-5 outfits). Pattern adjustments and final construction. Portfolio documentation of pattern development. Presentation techniques for industry standards. 	

Module 1: Basics of Creative Pattern Making

Assignment 1: Dart Manipulation

- Modify a basic bodice pattern using dart shifting, elimination, or conversion.
- Submit pattern pieces and final design sketches.

Assignment 2: Slashing & Spreading

- Create two design variations using the slashing and spreading method.
- Present paper patterns and a fabric mock-up.

Module 2: Fabric Manipulation & Structural Design

Assignment 3: Fabric Texture Samples

- Create five fabric samples using pleats, gathers, and ruffles.
- Submit as a swatch book.

Assignment 4: Panelling in Patterns

- Design a top or skirt using panelling techniques.
- Present final pattern and a fabric prototype.

Module 3: Experimental & Geometric Patterns

Assignment 5: Geometric Garment

- Create a wearable garment design inspired by geometric shapes.
- Submit final pattern pieces and a prototype.

Assignment 6: Deconstructed Design

- Take an old garment and redesign it into a new silhouette.
- Present before-and-after patterns and sketches.

Module 4: Final Collection & Portfolio

Assignment 7: Mini Collection (3–5 Outfits)

- Develop a small collection using creative pattern-making techniques.
- Submit final patterns and one stitched garment.

Assignment 8: Pattern-Making Portfolio

- Document all pattern-making processes, sketches, and technical drawings.
- Submit as a final portfolio.

- Jennings, T. (2023). *The fashion design toolkit: 18 patternmaking techniques for creative practice*. Batsford.
- Hoaki Books. (2023). Patternmaking for womenswear: Volume 3. Hoaki.
- Sato, S. (2022). *Transformational reconstruction: Pattern cutting for fashion design*. Laurence King Publishing.
- Sorger, R., & Udale, J. (2021). *Cutting for style*. Fairchild Books.
- Shoben, M. M., & Ward, J. P. (2021). *Pattern cutting and making up: The professional approach* (2nd ed.). Routledge.
- Guthrie, J. (2020). *Fashion sewing: Advanced techniques*. Quarry Books.
- Rissanen, T., & McQuillan, H. (2016). *Zero waste fashion design*. Bloomsbury Visual Arts.
- Armstrong, H. J. (2013). *Patternmaking for fashion design* (5th ed.). Pearson.
- Joseph-Armstrong, H. (2013). *Pattern cutting for fashion design*. Pearson.
- Roberts, J. (2013). *Creative pattern cutting*. Laurence King Publishing.
- Guthrie, J. (2012). *Fashion sewing: Advanced techniques*. Creative Publishing International.
- Nakamichi, T. (2010). *Pattern magic*. Laurence King Publishing.
- Aldrich, W. (2009). *Metric pattern cutting for women's wear* (5th ed.). Wiley-Blackwell.

3.4 Minor Stream

Course Title	Introduction to Fashion Marketing (Th)		
Course Credits	2 (2+0)		
Course Outcomes	After going through the course, learners will be able to		
	1. Apply core marketing principles to real-world scenarios within the fashion industry.		
	2. Analyze consumer behavior and emerging market trends to inform fashion marketing decisions.		
	3. Evaluate branding and promotional strategies for their effectiveness in reaching target audiences.		
	4. Create integrated digital and social media marketing campaigns to enhance brand visibility and engagement.		
Module 1 (Credit 1)	Fundamentals of Fashion Marketing		
Learning	After learning the module, learners will be able to		
Outcomes	 Students will gain foundational knowledge of fashion marketing concepts and how they shape the industry. 		
Content Outline	 Definition & Scope of Marketing in the Fashion Industry The Marketing Mix (4Ps: Product, Price, Place, Promotion) Evolution of Fashion Marketing & Trends Case Study: Marketing Strategies of Leading Fashion Brands 		
Module 2(Credit 1):Consumer Behavior & Market Research in Fashion			
Learning	After learning the module, learners will be able to		
Outcomes	 Students will analyze consumer behavior and use market research insights to inform marketing decisions. 		
Content Outline	 Understanding Fashion Consumers & Buying Behaviour Influences on Consumer Decisions (Social, Cultural, Psychological) Fashion Market Segmentation & Targeting Strategies 		
	Basics of Market Research & Data Collection Methods		

Assignments/Activities towards Comprehensive Continuous Evaluation (CCE)

Module 1: Fundamentals of Fashion Marketing

Assignment: Pick a Fashion Brand

- Choose a fashion brand (Nike, Zara, Gucci, etc.).
- Write a short report (500 words) on how it uses Product, Price, Place, and Promotion (4Ps).

Module 2: Consumer Behaviour & Market Research

Assignment: Mini Survey

- Ask 5-10 people about their shopping habits (Why do they buy certain fashion brands? What influences them?).
- Summarize the responses in one page with key findings.

- Mitterfellner, O. (2023). *Luxury fashion brand management: Unifying fashion with sustainability*. Routledge.
- Sherman, L., & Fernandez, C. (2023). *Selling sexy: Victoria's Secret and the unraveling of an American icon*.
- Moore, G. (2021). *Fashion promotion: Building a brand through marketing and communication*. Bloomsbury Publishing.
- Hines, T., & Bruce, M. (2017). Fashion marketing: Contemporary issues. Routledge.
- Kotler, P., Keller, K. L., Koshy, A., & Jha, M. (2017). *Marketing management: A South Asian perspective*. Pearson.
- Posner, H. (2015). *Marketing fashion: Strategy, branding and promotion*. Laurence King Publishing.
- Ellwood, M. D. (2014). *Why fashion brands die & how to save them*. Palgrave Macmillan.
- Kapferer, J.-N., & Bastien, V. (2012). *The luxury strategy: Break the rules of marketing to build luxury brands* (2nd ed.). Kogan Page.
- Hameide, K. K. (2011). *Fashion branding unraveled*. Fairchild Books.
- Easey, M. (2009). *Fashion marketing*. Wiley-Blackwell.
- Jackson, T., & Shaw, D. (2009). *Mastering fashion marketing*. Palgrave Macmillan.

3.5 OEC(Open Elective Courses)

Course Title	Value addition techniques for garments & home textiles (Pr)	
Course Credits	2 (0+2)	
Course Outcomes	After going through the course, learners will be able to	
	 Apply basic garment enhancement techniques such as embroidery, crochet, macramé, and fabric manipulation. 	
	 Analyze the visual and functional impact of various decorative finishes on garment aesthetics. 	
	 Evaluate the suitability of different enhancement techniques for specific fabrics and design goals. 	
	 Create a finished garment that incorporates multiple enhancement techniques to add value and uniqueness. 	
1 2	Basics of Garment Enhancement	
Learning	After learning the module, learners will be able to	
Outcomes	 Understand the significance of garment enhancement in fashion. 	
Content Outline	 Importance of garment enhancement in fashion Introduction to decorative techniques (embroidery, crochet, macramé, appliqué, etc.) Study of traditional vs. modern embellishment techniques 	
Module 2(Credit 1):	Surface Ornamentation Techniques	
Learning	After learning the module, learners will be able to	
Outcomes	 Learn and apply hand embroidery. Develop basic skills in fabric layering and decorative stitching. 	
Content Outline	 Embroidery: Basic Hand embroidery techniques Appliqué & Patchwork: Fabric layering for decoration& its types 	

Assignments/Activities towards Comprehensive Continuous Evaluation (CCE)

Module 1: Basics of Garment Enhancement

Assignment: Research & Write-up

- Choose one traditional garment enhancement technique (Embroidery, Appliqué, Crochet, or Macramé).
- Write a 200-word summary on its history, use, and importance in fashion.

Module 2: Surface Ornamentation Techniques

Assignment: Swatch Making

- Create a small fabric swatch (6x6 inches) using Embroidery, Appliqué, or Beadwork.
- Submit with a short 100-word explanation of the technique used.

- Hayes, C., & Seaton, K. (2020). *A two-dimensional introduction to sashiko*.arXiv preprint arXiv:2003.14235.
- Khounnoraj, A. (2020). *Visible mending: A modern guide to darning, stitching, and patching the clothes you love.* Quadrille Publishing.
- Mehta, S., & Gupta, A. H. (2020). *Phulkari from Punjab: Embroidery in transition.* Niyogi Books.
- Watt, M. (2019). *Macramé for beginners and beyond: 24 easy macramé projects for home and garden.* Tuva Publishing.
- Khounnoraj, A. (2019). *Punch needle: Master the art of punch needling accessories for you and your home.* Quadrille Publishing.
- Derek, P. (2015). *Fabric manipulation: 150 creative sewing techniques.* Thames & Hudson.
- Brown, D. (2013). *Embroidery: A step-by-step guide to more than 200 stitches.* DK Publishing.
- Brown, C. (2013). *Embroidered & embellished: 85 stitches using thread, floss, ribbon, beads & more.* C&T Publishing.
- Parker, M., & Gill, R. (2009). Fabric embellishing: The basics and beyond. Landauer Publishing.
- Dilip Ghosh. (2010). *Traditional embroidery of India*. APH Publishing.

3.7 FP(Field projects)

Course Title	Fabric & Garment Understanding (Pr)	
Course Credits	2 (0+2)	
Course Outcomes	After going through the course, learners will be able to	
	1. Analyze various fabric types and their market applications through field-based research.	
	2. Evaluate fabric properties such as texture, durability, and drape through testing and industry observations.	
	3. Apply knowledge of fabric behavior to assess its suitability for different garment constructions.	
	4. Create informed fabric recommendations for fashion design projects based on research insights.	
Module 1 (Credit 1)	Fabric Identification & Market Research	
Learning	After learning the module, learners will be able to	
Outcomes	 Students will identify and classify different fabric types through market research. 	
Content Outline	 Basics of fibers: Natural, synthetic, and blended fabrics Fabric construction: Woven (Saree, Bedsheets, etc) Fabric labels and price variations 	
Module 2 (Credit 1)	Fabric in Garment Construction	
Learning Outcomes	 After learning the module, learners will be able to Students will understand fabric behaviour in garment making, including grain, drape, and handling techniques. They will observe and document industry practices in garment construction through factory/tailoring unit visits. 	
Content Outline	 Choosing fabrics for different types of garments Effect of fabric grain and stretch on garment fit Handling delicate and heavy fabrics in stitching 	

Assignments/Activities towards Comprehensive Continuous Evaluation (CCE)

Module 1: Fabric Identification & Market Research

- Visit a fabric market and collect 10 fabric swatches.
- Prepare a report on fabric types, prices, and common uses.

Module 2: Fabric in Garment Construction

- Visit a tailoring unit or garment factory.
- Observe and document how different fabrics are used in garment production.

- Mitterfellner, O. (2023). *Luxury fashion brand management: Unifying fashion with sustainability.* Routledge.
- Pizzuto, J. J. (2021). Fabric science (12th ed.). Bloomsbury Publishing.
- Moore, G. (2021). *Fashion promotion: Building a brand through marketing and communication.* Bloomsbury Publishing.
- Postrel, V. (2020). *The fabric of civilization: How textiles made the world.* Basic Books.
- Burgess, R., & White, C. (2019). *Fibershed: Growing a movement of farmers, fashion activists, and makers for a new textile economy.* Chelsea Green Publishing.
- Wardman, R. H., & Mather, R. R. (2015). *The chemistry of textile fibres* (2nd ed.). Royal Society of Chemistry.
- Posner, H. (2015). *Marketing fashion: Strategy, branding and promotion*. Laurence King Publishing.
- Genova, A., & Moriwaki, K. (2016). *Fashion and technology.* Fairchild Books.
- Baker, L. B. (2016). *Laser cutting for fashion and textiles.* Laurence King Publishing.
- Pailes-Friedman, R. (2016). *Smart textiles for designers: Inventing the future of fabrics.* Laurence King Publishing.
- Kapferer, J.-N., & Bastien, V. (2012). *The luxury strategy: Break the rules of marketing to build luxury brands* (2nd ed.). Kogan Page.

Semester: IV

4.1 Major (Core)

Course Title	Traditional Textiles of India (Th ⪻)	
Course Credits	4 (2+2)	
Course Outcomes	After going through the course, learners will be able to	
	1. Explore various traditional Indian textiles, their origins, and cultural significance.	
	 Analyzedifferent techniques such as weaving, dyeing, printing, and embroidery used in Indian textiles. 	
	 Evaluate the materials, motifs, and craftsmanship involved in regional textile traditions. 	
	 Apply traditional textile knowledge in developing design concepts and surface techniques. 	
	Create practical samples or projects that reflect the heritage and sustainability of Indian textiles.	
Module 1Theory (Cr	edit 1):Introduction to Indian Textile Heritage	
Learning	After learning the module, learners will be able to	
Outcomes	Students will understand the historical and cultural	
	significance of traditional Indian textiles.	
	 They will learn to classify textiles based on techniques like weaving, printing, and embroidery. 	
	5,1 5, 7	
Content Outline	 History and evolution of Indian textiles 	
	 Classification: Woven, printed, painted, and 	
	embroidered textiles	
	Role of textiles in Indian culture and festivals	
Module 2Theory (Cr	edit 1):Handloom Weaving Traditions	
Learning	After learning the module, learners will be able to	
Outcomes	 Students will identify and analyse major handloom 	
	textiles of India, including their materials, motifs, and	
	weaving techniques.They will understand the role of artisans and handloom	
	 They will understand the role of artisans and handloom weaving in sustainable fashion. 	
Content Outline	 Famous woven textiles: Banarasi, Kanjeevaram, 	
	Chanderi, Maheshwari, Pochampally Ikat, Paithani	
	 Techniques: Warp and weft weaving, brocade, extra 	
	weft, jacquard	
	 Artisan communities and government initiatives 	
	supporting handloom textiles	
	Credit 1):Traditional Dyeing & Printing Techniques	
Learning Outcomes	After learning the module, learners will be able to	
Jucomes	 Students will explore and differentiate various dyeing and printing techniques such as Bandhani, Kalamkari, 	
	and Ajrakh.	

	They will learn how natural and synthetic dyes affect fabric quality and sustainability.	
Content Outline	 Dyeing techniques: Bandhani, Leheriya, Ikat Printing techniques: Kalamkari, Ajrakh, Bagru, Dabu block printing Importance of natural and synthetic dyes in traditional textiles 	
Module 4Practical (Module 4Practical (Credit 1):Embroidery & Textile Revival(Pr)	
Learning	After learning the module, learners will be able to	
Outcomes	 Students will identify regional embroidery techniques and their significance in Indian textiles. They will explore textile revival movements and apply their knowledge to contemporary fashion. 	
Content Outline	 Regional embroideries: Phulkari, Kantha, Chikankari, Zardozi, Kutch, Kasuti Revival efforts and use of traditional textiles in contemporary fashion Sustainable practices in textile preservation 	

Module 1: Introduction to Indian Textile Heritage

• Research and present a report on any one traditional Indian textile.

Module 2: Handloom Weaving Traditions

• Visit a local weaver or handloom centre and document the process.

Module 3: Traditional Dyeing & Printing Techniques

• Create a small dyed or block-printed fabric sample.

Module 4: Embroidery & Textile Revival

• Create an embroidery swatch inspired by a traditional Indian embroidery technique.

- Neumann, H., & Neumann, H. (Eds.). (2023). *Textiles of India*. Prestel Publishing.
- Singh, S. (2021). *Traditional Indian Textiles*.
- Bhandari, V. (2015). *Jewelled Textiles: Gold and Silver Embellished Cloth of India*. Om Books International.
- Crill, R. (Ed.). (2015). The Fabric of India. V&A Publishing.
- Gupta, M. (2015). *Traditional Indian Textile*. LAP Lambert Academic Publishing.
- Kaul, M. M. (2015). Cloth and India: 1947-2015.
- Jain, R. (2011). *Rapture: The Art of Indian Textiles*. Niyogi Books.
- Chishti, R. K., & Singh, M. (2010). Saris of India: Tradition and Beyond. Roli Books.

Semester: IV

4.2 Major (Core)

Course Title	Fashion Illustration: Male & Kids (Pr)
Course Credits	4 (0+4)
Course Outcomes	After going through the course, learners will be able to
	1. Explore correct proportions to sketch male and children's fashion figures.
	2. Analyze the structural differences between adult male and kids' body forms in fashion illustration.
	3. Illustrate a variety of garment styles, textures, and fashion elements suited to male and kids' wear.
	 Evaluate the use of color, detailing, and styling to enhance fashion sketches.
	5. Create a portfolio of illustrated male and children's fashion designs for academic or professional use.
Module 1 (Credit 1)	Introduction to Male & Kids Fashion Illustration
Learning	After learning the module, learners will be able to
Outcomes	 Students will understand body proportions and poses for male and kids' figures.
Content Outline	Male & Kids Body Proportions: Differences from female
	figures
	Basic Croquis Development: Standing, walking, and
	action poses
	Face & Features: Sketching male and kids' facial
	structures and expressionsUnderstanding Age Groups in Kids' Wear: Infant,
	toddler, pre-teen
Module 2 (Credit 1)	Clothing & Garment Details for Male & Kids Wear
Learning	After learning the module, learners will be able to
Outcomes	 Students will learn garment structure, fashion details, and texture rendering for men and kids.
Content Outline	 Male Clothing Elements: Shirts, trousers, jackets, suits,
	ethnic wear
	Kids' Wear Elements: Rompers, frocks, T-shirts, pants,
	party wear, ethnic wear
	Fabric Texture & Rendering: Denim, wool, cotton, knits,
	prints
	 Understanding Fashion Elements: Sleeves, collars, cuffs, buttons, zinners, homlines
Module 3 (Credit 1)	buttons, zippers, hemlines Stylization & Theme-Based Illustration
	After learning the module, learners will be able to
	A rearring the module, learners will be able to

Learning	 Students will develop a personal illustration style and
Outcomes	apply creativity to themed designs.
Content Outline	 Fashion Stylization Techniques: Exaggeration,
	abstraction, and editorial styles
	• Theme-Based Illustrations: Sportswear, streetwear,
	ethnic, casual, and partywear for men & kids
	• Illustrating Accessories: Shoes, bags, ties, hats, belts,
	etc.
Module 4 (Credit 1)	Basic of Digital Fashion Illustration & Portfolio
Development	
Learning	After learning the module, learners will be able to
Outcomes	Students will gain basics of digital illustration skills and
	prepare a professional portfolio.
Content Outline	Introduction to Digital Illustration Tools: Adobe
	Illustrator, Photoshop, etc.
	• Digital Rendering of Male & Kids Wear: Adding colours,
	textures, and effects
	Portfolio Preparation: Creating a professional
	presentation of illustrated works
	• Final Collection: Designing a cohesive set of male and
	kids' outfits

Module 1: Introduction to Male & Kids Fashion Illustration

• Develop male and kids' croquis in different poses.

Module 2: Clothing & Garment Details for Male & Kids Wear

• Illustrate basic male & kid's outfits (casual& formal).

Module 3: Stylization & Theme-Based Illustration

• Develop themed fashion illustrations for men and kids (e.g., sports, traditional, winterwear).

Module 4: Portfolio Development

• Develop a mini-portfolio showcasing various male and kids' fashion styles.

- Fashionary. (n.d.). *Poses for Fashion Illustration Men's*. Fashionary International Limited.
- Scrace, C. (2019). *Fashion Drawing: Inspirational Step-by-Step Illustrations*. Book House.
- Ivanova, I. (2015). *Men's Wear Fashion Illustration Resource Book: Figure Drawing Templates for Fashion Design*. Fashion Croquis.

• Ivanova, I. (2015). *Children's Wear Fashion Illustration Resource Book: Children's Figure Drawing Templates with Fashion Design Sketches*. Fashion Croquis.

4.3 Major (Core)

Course Title	Draping (Pr)
Course Credits	4 (0+4)
Course Outcomes	After going through the course, learners will be able to
	 Identify and use basic draping tools, fabrics, and grainlines correctly.
	 Apply draping techniques to create basic garment components like bodices, skirts, and sleeves.
	 Analyze fabric behavior to design advanced styles such as cowls, pleats, and bias cuts.
	 Evaluate the fit, structure, and design of draped garments on a dress form.
	 Create paper patterns from draped designs for use in garment construction.
Module 1 (Credit 1)	Introduction to Draping
Learning	After learning the module, learners will be able to
Outcomes	Identify and use draping tools and materials correctly.
	• Analyse fabric grainlines (warp, weft, and bias) and their impact on draping.
Content Outline	Basics of draping, tools, and fabric behaviour
	 Understanding grainlines: Warp, weft, and bias
	Draping a basic bodice (front & back)
	Pinning, marking, and truing techniques
Module 2 (Credit 1)	Basic Garment Draping
Learning	After learning the module, learners will be able to
Outcomes	Apply dart manipulation to create bodice variations.
outcomes	 Convert draped muslin into a paper pattern for
	production.
Content Outline	Draping skirts: A-line, flared, and straight
	 Draping bodices with darts and princess seams
	 Draping bodiess with datas and princess seams Draping sleeves: Set-in and ragian styles
	 Converting muslin drape into paper patterns
Module 3 (Credit 1)	:Advanced Draping Techniques
Learning	After learning the module, learners will be able to
Outcomes	Drape complex design elements like pleats, gathers, and
	asymmetric silhouettes.
	Create draped cowls, off-shoulder, and creative neckline variations.
Content Outline	Draping pleats, gathers, and asymmetric designs
	 Bias draping for soft and fluid silhouettes
	 Draping cowls and off-shoulder styles
	Experimenting with fabric manipulation
Module 4 (Credit 1)	:Creative Draping & Final Project
	After learning the module, learners will be able to
	And rearning the module, rearners will be able to

Learning Outcomes	 Integrate couture and experimental draping methods into fashion designs. Present and showcase their final draped garment professionally.
Content Outline	 Draping for couture and avant-garde fashion Developing a unique draped garment Refining and finishing draped designs Final presentation and evaluation

Module 1: Introduction to Draping

- Fabric Study Identify different fabric types and mark grainlines.
- Draping a Basic Bodice Drape a front and back bodice on a dress form.

Module 2: Basic Garment Draping

- Draping Skirts Drape an A-line and straight skirt.
- Draping Sleeves Drape a basic set-in and raglan sleeve.

Module 3: Advanced Draping Techniques

- Bias Draping Drape a bias-cut dress or a cowl neckline.
- Draping with Pleats & Gathers Create a draped design with pleats or gathers.

Module 4: Creative Draping & Final Project

- Final Draped Garment Design and drape a complete outfit using advanced techniques.
- Portfolio Submission Compile all draping projects into a portfolio.

- Verreos, N., & Paul, D. (2024). *The Fundamentals of Fashion Draping*. Nikolaki, LLC.
- Attardi, D. (2021). Fashion Draping Techniques: Volume 1. Hoaki Books.
- Parker, T. (2020). *Draping for Fashion Design*. The Crowood Press.
- Di Marco, S. M. (2016). *Draping Basics*. Bloomsbury Publishing.
- Joseph-Armstrong, H. (2013). *Draping for Apparel Design* (3rd ed.). Fairchild Books.
- Crawford, C. (2012). *The Art of Fashion Draping* (4th ed.). Fairchild Books.

4.4 OEC (Open Elective Courses)

Course Title	Fashion Accessory Making (Pr)
Course Credits	2 (0+2)
Course Outcomes	After going through the course, learners will be able to
	1. Analyze the role and significance of fashion accessories in enhancing overall style and design.
	 Evaluate various materials and construction techniques used in making accessories.
	 Create fashion accessories such as jewelry, bags, and belts using appropriate tools and methods.
	 Apply design principles and finishing techniques to improve the aesthetic and functional quality of accessories.
Module 1 (Credit 1)):Introduction to Accessory Making
Learning	After learning the module, learners will be able to
Outcomes	Identify and analyse different fashion accessories and
	their significance.
	Understand various materials and tools used in
	accessory making.
Content Outline	Overview of fashion accessories and their role in
	fashion.
	• Types of accessories: Jewellery, bags, belts, hair
	accessories, and headwear.
	• Materials used in accessory making: Leather, metal,
	fabric, beads, resin, wood, waste textile raw material,
	etc.
	 Tools and equipment: Cutting tools, adhesives, sewing
	tools, jewellery-making tools.
Module 2(Credit 1)	:Jewelry Making
Learning	After learning the module, learners will be able to
Outcomes	Work with different jewellery-making materials like
	beads, metal, fabric, resin, etc.
	 Apply various jewellery-making techniques to create
	wearable designs.
Content Outline	• Types of jewellery: Earrings, bracelets, necklaces, rings,
	brooches.
	Techniques: Beading, wire wrapping, knotting, resin
	casting, metal embossing.
	Surface embellishments: Stone setting, engraving,
	painting, and mixed media techniques.

Module 1: Introduction to Accessory Making

- Mood Board & Research Create a trend board on contemporary fashion accessories.
- Material Swatch Book Collect and document different accessory-making materials.

Module 2: Jewellery Making

- Design & Sketch Develop 3 jewellery design sketches with material selection.
- Jewellery Making Project Create one handmade jewellery piece (earrings, necklace, or bracelet).

- Brown, S. (2023). *Regenerative Fashion: A Pathway to Sustainable Development in the Fashion Industry.* Bloomsbury Publishing.
- Armitage, N. (2022). *Leathercraft: Traditional Handcrafted Leatherwork Skills.* Schiffer Publishing.
- Black, S. (2021). *The Sustainable Fashion Handbook.* Thames & Hudson.
- Caspary, P. (2021). *Modern Jewelry Made Easy: A Step-by-Step Guide to Creating Stunning Handmade Pieces.* Rockport Publishers.
- Gustafson, R. (2019). *Bag Design: Techniques, Inspiration, and Practical Tips for Creating Stylish Bags.* Laurence King Publishing.
- Muthu, S. S. (2019). *Sustainability in the Textile and Apparel Industries.* Springer.
- Gwilt, A. (2018). Fashion Design for Sustainability. Laurence King Publishing.
- Sagara, K. (2018). *Hand-Stitched Leather: Easy Techniques and 20 Great Projects.* Kodansha International.
- Young, M. (2017). *The Jeweler's Studio Handbook: Traditional and Contemporary Techniques for Working with Metal and Wax.* Quarto Publishing.
- Newman, J. (2016). *Mastering Contemporary Jewelry Design: Inspiration, Process, and Techniques.* Schiffer Publishing.
- Fletcher, K. (2014). *Sustainable Fashion and Textiles: Design Journeys (2nd ed.).* Routledge.
- Becker, V. (2013). *The Art of Fine Enameling (2nd ed.).* Stackpole Books.
- Horton, T. (2012). *The Leatherworking Handbook: A Practical Illustrated Sourcebook of Techniques and Projects.* Cassell.
- Ivo, S. (2012). *Bags: A Selection from the Museum of Bags and Purses.* ACC Art Books.

• McCreight, T. (2010). *The Complete Metalsmith: Professional Edition*. Brynmorgen Press.

4.5 SEC (Skill Enhancement Courses)

Course Title	Surface Ornamentation (Pr)
Course Credits	2 (0+2)
Course Outcomes	After going through the course, learners will be able to
	1. Analyze traditional and contemporary surface ornamentation techniques and their cultural relevance.
	 Evaluate embroidery, fabric painting, dyeing, printing, and embellishment methods for their suitability in design.
	3. Apply creative surface decoration skills to enhance the visual appeal of textiles.
	 Create unique, market-ready fashion products using a combination of surface ornamentation techniques.
Module 1 (Credit 1)	Introduction to Surface Ornamentation
Learning	After learning the module, learners will be able to
Outcomes	 Understand the significance of surface ornamentation in fashion. Identify traditional and contemporary ornamentation techniques.
Content Outline	 Overview of surface ornamentation techniques. Traditional vs. modern methods: Embroidery, printing, dyeing, embellishments. Material exploration: Fabrics, threads, paints, beads, sequins, mirrors.
Module 2(Credit 1):	Embroidery & Handwork Techniques
Learning	After learning the module, learners will be able to
Outcomes	 Learn basic and advanced hand embroidery stitches. Work with embellishments like beads, sequins, and mirrors.
Content Outline	 Types of embroidery: Running stitch, chain stitch, satin stitch, French knots, mirror work, etc. Regional embroidery styles: Kantha, Chikankari, Phulkari, Zardozi, Kashida, etc. Application of embellishments: Beads, sequins, pearls, mirrors.

Assignments/Activities towards Comprehensive Continuous Evaluation (CCE)

Module 1: Introduction to Surface Ornamentation

• Research & Mood Board – Create a presentation on different surface ornamentation styles.

 Material Swatch Book – Collect and document samples of materials used for embellishment.

Module 2: Embroidery & Handwork Techniques

- Hand Embroidery Sampler Create a sample fabric piece using at least 5 or more embroidery stitches.
- Embellishment Work Design and execute a small motif with sequins and beads.

- Homent, E. (2023). *Next-Level Needlepoint: Over 100 Skill-Building Stitches and Techniques for Modern Tapestry Embroidery*. David & Charles.
- Khounnoraj, A. (2022). *Embroidery: A Modern Guide to Botanical Embroidery*. Quadrille Publishing.
- Brown, C. (2021). *Hand Embroidery Dictionary*. C&T Publishing.
- Khounnoraj, A. (2020). *Visible Mending: A Modern Guide to Darning, Stitching and Patching the Clothes You Love*. Quadrille Publishing.
- Boggon, S. (2020). *Creative Stitches for Contemporary Embroidery*. C&T Publishing.
- Vejar, K., & Rodriguez, A. (2020). *Journeys in Natural Dyeing: Techniques for Creating Color at Home*. Abrams.
- Joyce, A. (2019). *Hand Dyed: A Modern Guide to Dyeing Fabric and Yarn Naturally*. Abrams.
- Thomas, M. (2018). *Mary Thomas's Dictionary of Embroidery Stitches (Revised by J. Eaton)*. Search Press.
- Barnden, B. (2017). *The Embroidery Stitch Bible: Over 200 Stitches Photographed with Easy-to-Follow Charts*. Search Press.
- Dean, J. (2010). *Wild Color: The Complete Guide to Making and Using Natural Dyes*. Watson-Guptill.
- Kettle, A., & McKeating, J. (2010). *Textile Surface Manipulation*. The Crowood Press.
- Stanton, Y. (2010). *The Left-Handed Embroiderer's Companion: A Step-by-Step Stitch Dictionary*. Vetty Creations.
- Stanton, Y. (2010). *The Right-Handed Embroiderer's Companion: A Step-by-Step Stitch Dictionary*. Vetty Creations.

4.7 CE (Community Engagement and service)

Course Title	Skill Development for Underprivileged Women (Pr)
Course Credits	2 (0+2)
Course Outcomes	After going through the course, learners will be able to
	1. Analyze the impact of skill development initiatives on the empowerment of underprivileged women.
	 Apply teaching methods to deliver basic and advanced techniques in sewing, embroidery, and handicrafts.
	3. Evaluate effective training strategies that promote sustainable livelihood opportunities for women.
	4. Create fashion-based entrepreneurial models tailored to community needs for social and economic upliftment.
Module 1 (Credit 1) Empowerment	:Introduction to Skill Development & Community
Learning	After learning the module, learners will be able to
Outcomes	 Make them understand the socio-economic challenges faced by underprivileged women. Learn to teach about government and NGO initiatives for
	 skill development. Identify key skills that can provide financial independence.
Content Outline	 Importance of skill development for women empowerment. Government schemes and NGO initiatives (e.g., USTTAD, STEP, NRLM). Identifying target groups and community engagement. Role of fashion and craft-based industries in rural employment.
Module 2(Credit 1)	Hand Skills for Livelihood& Entrepreneurship
Learning	After learning the module, learners will be able to
Outcomes	 Learn basic stitching, embroidery, and fabric ornamentation techniques. Develop skills in traditional craft techniques relevant to local communities. Understand financial literacy, pricing, and budgeting for small businesses.
Content Outline	 Basics of hand sewing, machine sewing, and finishing techniques.
	 Hand embroidery techniques, fabric embellishments, etc. Making simple textile products: Bags, cushion covers,
	 scarves, masks, etc. Basics of starting a small home-based business. Financial planning: Pricing, costing, and profit calculation.

 Digital platforms for selling handmade products (Etsy, Instagram, WhatsApp Business).

Module 1: Introduction to Skill Development & Community Empowerment

- Research Report Analyse a government or NGO program supporting women's skill development.
- Case Study Interview or document a success story of a woman empowered through skill training.

Module 2: Hand Skills for Livelihood&Entrepreneurship

- Upcycling Project Create a product using waste or upcycled fabric.
- Handmade Product Creation Develop a small fabric product using embroidery or appliqué.

- Weaver, R. L. (2022). *Social Entrepreneurship: A Practical Introduction.* Routledge.
- Milburn, J. (2020). *The Art of Upcycling: Turning Everyday Waste into Extraordinary Handmade Creations*. NewSouth Publishing.
- Hodgson, A. (2019). *Crafting a Successful Small Business: Making, Marketing and Merchandising.* Bloomsbury Publishing.
- Haber, J. (2016). *The Business of Good: Social Entrepreneurship and the New Bottom Line.* Career Press.
- MacMillan, I. C., & Thompson, J. D. (2013). *The Social Entrepreneur's Playbook: Pressure Test, Plan, Launch and Scale Your Social Enterprise.* Wharton Digital Press.
- Rand, K., Ernest, C., Dick, S., & Dorn, K. (2012). Handmade to Sell: Hello Craft's.
- Bornstein, D., & Davis, S. (2010). *Social Entrepreneurship: What Everyone Needs to Know.* Oxford University Press.
- Chapin, K. (2010). *The Handmade Marketplace: How to Sell Your Crafts Locally, Globally, and Online.* Storey Publishing.
- Elkington, J., & Hartigan, P. (2008). *The Power of Unreasonable People: How Social Entrepreneurs Create Markets That Change the World.* Harvard Business Review Press.
- Yunus, M. (2007). *Creating a World Without Poverty: Social Business and the Future of Capitalism.* PublicAffairs.